

CENTRAL OKANAGAN AUGUST 2016

This year is now two-thirds behind us and the Fall/Winter market will soon be upon us. The first 8 months of 2016 have been very strong in the Central Okanagan. Year to date there have been 5,383 sales for \$2.63 Billion in volume compared with 4,088 sales totaling \$1.74 Billion in the first 8 months of 2015. This is an increase of 31.6% in unit sales and 51% in dollars spent in this market.

Single family residential sales to date number 2,421, up 23.5% from last year's 1,960 units. Although August single family sales were down to 303 units from 324 in July, they were up substantially from 266 units in August of 2015. Strong demand continues for apartment strata units with 1,147 units sold to date (up 43.5% from last year's 799 units). Likewise, townhouse demands stayed robust with 789 units sold year to date versus 628 in 2015 (an increase of 25.6%).

The average single family home price has reached \$591,465 this year to date over last year's average of \$510,026 (up 16%). The median price is \$545,000 compared to \$476,750 last year (up 14%).

Inventory continues to be challenged as August 2016 ended at 2,595 total units on the market, compared to 2,672 in July and 3,557 last August. This is a 27% decline in inventory. With only 762 single family homes on the market in all price ranges, we are clearly in seller's market territory at this time.

Source: OMREB

Total Active Residential

Residential Units Sold

All Categories (Month)

Median House Price (YTD) \$545,000

Average House Price (YTD) \$591,000

Average Days to Sell (Res)

Listing Inventory

Number of Sales

Price Ratio

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	AUGUST 2016				
	<u>Apartment</u>		Townhouse		
	<u>2016</u>	<u>2015</u>	<u>2016</u>	<u>2015</u>	
Listing					
Inventory	376	614	222	340	
Units Sold	178	132	103	84	
(Month)					
Av. Days to Sell (Y.T.D)	58	83	62	70	

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Central Okanagan

Comparative Statistics

AUGUST 2016

2016

762

303

51

98.2%

754

2015

1101

266

64

97.5%

590

\$476,000

\$510,000

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Central Okanagan		
Quick Su	mmary	

	August <u>2016</u>	July <u>2016</u>	August <u>2015</u>
otal Units Sold	754	749	590
otal Sales Volume	\$369.7 Million	\$373.1 Million	\$245.8 Million
esidential Units Sold	303	324	266
es. Sales Volume	\$186.7 Million	\$202.3 Million	\$141.5 Million
otal Listings Taken	971	926	830
otal Listing Inventory	2,595	2,672	3,557