

FALL MARKET MODERATES

There were 271 total sales for November of 2012 compared to 285 for November of 2011. Single family residential unit sales came in at 140 compared to 136 last year. Apartment strata units recorded 45 sales while 36 townhomes were sold in October.

Inventory levels for all types of property have dropped to 4224 which is down from 4557 last month. This summer inventory levels were in the 5200 range and this drop in inventory is a welcome sight.

As of the end of October we processed 3715 sales in all categories which is an increase of 7.7% over the 3449 sales reported last year at this time. These sales accounted for an expenditure of \$1,450,000,000.00 compared to 1,350,000,000.00 last year. This increased sales level shows a moderate level of confidence returning to the market.

The median single family home price continues to hover between 425,000 and 430,000 and this has been the trend for a whole year.

The market continues to give small positive indicators but is still influenced by economic indicators outside our jurisdiction.

Source: OMREB

Further statistical information can be found by accessing www.bcrea.com

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Central Okanagan Comparative Statistics Residential

| | <u>November</u> | | |
|--|-----------------|-------------|--|
| | <u>2012</u> | <u>2011</u> | |
| Total Active Residential | | | |
| Listing Inventory | 1,381 | 1,359 | |
| Residential Units Sold | 140 | 136 | |
| Average Days to Sell (Res) | 94 | 96 | |
| Listing Price Vs. Sales Price Ratio | 95.5% | 96.0% | |
| Number of Sales All Categories | 271 | 285 | |
| | | | |

Median House Sale Price (YTD) \$425,000 \$429,750



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Central Okanagan Comparative Statistics Strata Properties

| | <u>November</u> | | | |
|------------------|------------------|-------------|------------------|-------------|
| | <u>Apartment</u> | | <u>Townhouse</u> | |
| Listing | <u>2012</u> | <u>2011</u> | <u>2012</u> | <u>2011</u> |
| Inventory | 737 | 851 | 438 | 455 |
| Units Sold | 45 | 57 | 36 | 37 |
| Av. Days to Sell | 157 | 114 | 105 | 98 |

Central Okanagan **Quick Summary**

| | November <u>2012</u> | October <u>2012</u> | November <u>2011</u> |
|-------------------------|-------------------------|------------------------|-------------------------|
| Total Units Sold | 271 | 304 | 285 |
| Total Sales Volume | \$111.7 Million | \$115.6 Million | \$108.5 Million |
| Residential Units Sold | 140 | 123 | 136 |
| Res. Sales Volume | \$65.8 Million | \$55.7 Million | \$63 Million |
| Total Listings Taken | 566 | 723 | 573 |
| Total Listing Inventory | 4,224 | 4,557 | 4,479 |

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