

CENTRAL OKANAGAN JULY 2013

The month of July did not feel as active as the previous months and this is supported by the statistics.

Single family residential sales numbered 221 compared to 254 in June 2013 and 208 for July of 2012. This year to date 1,327 single family homes have sold in the Central Okanagan compared to 1,192 for the same period in 2012. This represents an increase of 11.3% over 2012.

Townhouses recorded 64 sales in July. Last July there were 60 sales. Strata apartment sales numbered 94 compared to 70 last year in July. These two sectors have registered a significant increase in unit sales.

This year to date the Central Okanagan has recorded 2,621 transactions in all categories compared to 2,471 last year to date. This represents a 6% increase. Inventory levels continue to be under the level of 2012 with number of units for sale being down 11.4%.

The average single family residential sales price this year to date is \$456,900 compared to \$464,400 last year. The median price is currently \$419,000 and this has been consistent over the previous months.

With interest rates remaining low with many products under 3.5%, buying a home is very affordable in this market. This condition is expected to continue for the balance of 2013.

Source: OMREB	ssing <u>www.bcrea.com</u> Prepared by: Donald Gerein							
Central Oka <u>Comparative S</u> Residen	Statistics			Central Okanagan <u>Comparative Statistics</u> Strata Properties				
<u>July</u> 2013 2012			July					
Total Active Residential Listing Inventory	1,537	1,696			<u>Apartment</u>		<u>Townhouse</u>	
Residential Units Sold	221	208			<u>2013</u>	<u>2013</u>	<u>2013</u>	<u>2012</u>
Average Days to Sell (Res) Listing Price Vs.	89	86		Listing Inventory	843	968	437	531
Sales Price Ratio	96%	96%	Donna Easton Cell: 250-878-3745	Units Sold	94	70	64	60
Number of Sales All Categories	472	416	Email: info@donnaeaston.com www.donnaeaston.com	Av. Days to Sell	118	118	102	114
Median House Sale Price (YTD)	\$419,000	\$425,000						
			Central Okanagan Quick Summary					
MACDONALD REALTY				July <u>2013</u>	Jur <u>201</u>		July <u>2012</u>	
K E L O W N A			Total Units Sold Total Sales Volume Residential Units Sold Res. Sales Volume Total Listings Taken Total Listing Inventory	472	484		416	
Macdonald Realty Kelowna "In Your Neighbourhood" 592 K.L.O. Road www.macrealty.com				\$189,600,000 221 \$106,000,000 916 4,615	\$195,800,000 254 \$121,500,000 880 4,633		\$162,300,000 208 \$97,000,000 919 5,206	

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