CENTRAL OKANAGAN FEBRUARY 2014

February continues along the trend lines previously established by the market.

Total listing inventory at the end of February was 3701 units which is down from 4091 units last year. This is a drop of 9.5%. Expect inventory to increase slightly going through Spring.

Single family residential sales totaled 109 for February compared to 114 for last year. This is considered quite steady performance. Currently, there are 1153 single family homes listed compared to 1320 last year. Average days to sell remains the same at 110.

Our quick summary shows that \$117 million was spent in this market compared to \$90 million last month and \$80 million last February. This is a positive display of confidence in our local market. A total of 267 transactions of all types were recorded in February and this is greater than January (233) or February of last year (237).

The Okanagan represents good value as well as the best place to live in Canada. The outlook for 2014 is very positive, especially when one looks at the challenges of Winter elsewhere.

Source: OMREB Further statistical information can be found by accessing <u>www.bcrea.com</u>

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Central Okanagan Comparative Statistics Residential

Residential			
	FEBRUARY		
	<u>2014</u>	<u>2013</u>	
Total Active Residential			
Listing Inventory	1,153	1,320	
Residential Units Sold	109	114	
Average Days to Sell (Res)	110	110	
Listing Price Vs. Sales Price Ratio	96%	92%	
Number of Sales			
All Categories (Month)	267	237	
Median House			
Sale Price (YTD)	\$450,000	\$386,000	



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Central Okanagan Comparative Statistics Strata Properties

	February 2014				
	<u>Apartment</u>		Townho	Townhouse	
	<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>	
Listing					
Inventory	644	739	413	444	
Units Sold	70	41	30	34	
Av. Days to Sell (Y.T.D)	108	116	140	127	

MACDONALD REALTY

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Central Oka <u>Quick Sum</u>	_
February	Ja

	February	January	February
	<u>2014</u>	<u>2014</u>	<u>2013</u>
Total Units Sold	267	233	237
Total Sales Volume	\$117 Million	\$90 Million	\$80 Million
Residential Units Sold	109	105	114
Res. Sales Volume	\$60 Million	\$47 Million	\$47 Million
Total Listings Taken	840	762	790
Total Listing Inventory	3,701	3,424	4,091