

CENTRAL OKANAGAN AUGUST 2014

The Central Okanagan Real Estate Market for August 2014 has continued on a positive trend. Sales this year to date number 3743 compared to 3067 units as of August 2013. This is a 22% increase. Sales for the month numbered 548 units compared to 444 last year which is a 23% increase.

Apartment strata unit sales are up 34% with 712 sales this year compared to 531 last year. The inventory in this sector has dropped 29.5% from 822 units to 579. This is welcome news as this sector was over supplied. Townhomes recorded a 33% increase in unit sales from 419 to 560 units while their total inventory is down only 7% from 456 units to 424.

Listing inventory continues to adjust with a total of 3822 units on the market compared to 4540 last August. This is a drop of 15.8%. There are 1257 single family homes on the market now compared with 1477 last year (a 15% decrease). Some sectors are starting to experience low supply (\$300,000 to \$400,000) with multiple offers now commonplace.

The median sale price is \$450,000 for single family residential (the same as last month). Of the 374 single family homes sold in August, 187 were below \$450,000 and 187 shared the rest of the market indicating that pricing is critical above \$600,000.

Source: OMREB	Further	statistical info	mation can be found by accessing y	www.bcrea.com Prepared by: Donald Gerein					
Central Okanagan <u>Comparative Statistics</u> Residential			MARKET INFORMATION	<u>c</u>	Central Okanagan <u>Comparative Statistics</u> Strata Properties				
AUGUST 2014				AUGUST 2014					
Total Active Residential	<u>2014</u>	<u>2013</u>			Apartment		Townhouse		
Listing Inventory	1,257	1,477	Multiple offers are now		Apartment		Townhouse		
Residential Units Sold	238	208	a fact of life in this mar- ket. Don't wait to buy the property you want.		<u>2014</u>	<u>2013</u>	<u>2014</u>	<u>2013</u>	
Average Days to Sell (Res)	76	89		Listing Inventory	579	822	424	456	
Listing Price Vs. Sales Price Ratio	97%	96%		Units Sold	123	98	79	66	
Number of Sales All Categories (Month)	548	444		Av. Days to Sell (Y.T.D)	108	118	105	100	
Median House Sale Price (YTD)	\$450,000	\$420,000		()					
		_	Central Okanagan Quick Summary						
MACDONALD REALTY				August <u>2014</u>	July <u>2014</u>		August <u>2013</u>		
K E L O W N A			Total Units Sold Total Sales Volume	548	582 n \$248 Million		444 \$467 Million		
Macdonald Realty Kelowna "In Your Neighbourhood" 592 K.L.O. Road www.macrealty.com			Residential Units Sold Res. Sales Volume Total Listings Taken Total Listing Inventory	\$236 Million 238 \$122.5 Million 826 3,827	\$248 Million 279 \$147.3 Million 937 3,973		\$167 Million 208 \$99.5 Million 859 4,544		

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