CENTRAL OKANAGAN AUGUST 2013

August 2013 produced less total units sold than July but it did out perform August 2012.

There were 209 single family residential sales in August compared to 221 in July, and 183 in August of last year. This year to date 1,536 single family homes have sold compared to 1,375 last year at this same time. This is an increase in sales volume of 9.94% which is healthy.

Town houses recorded 98 sales compared to 77 last year, and strata apartment sales numbered 66 compared to 58 last year. Activity is up in both of the sectors this summer and average days to sell are staying the same (120 days for town houses and 89 days for apartments).

This year to date 3,066 transactions have been recorded compared to 2,866 last year at this time. This is an increase of 7.0%. Inventory levels are down 10% from last year at this time and stand at 4,544 units.

The median single family sale price is still \$420,000. and this level has been maintained all year. The average single family house price this year to date is \$460,000. compared to \$467,500. last year.

In summary the market is performing positively and along the trend lines predicted for 2013.

Source: OMREB Further statistical information can be found by accessing www.bcrea.com

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Central Okanagan Comparative Statistics Residential

Residential			
	<u>August</u>		
	<u>2013</u>	<u>2012</u>	
Total Active Residential			
Listing Inventory	1,477	1,672	
Residential Units Sold	209	183	
Average Days to Sell (Res)	90	88	
Listing Price Vs.			
Sales Price Ratio	96%	96%	
Number of Sales			
All Categories	445	395	
Median House			
Sale Price (YTD)	\$420,000	\$425,000	



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Central Okanagan Comparative Statistics Strata Properties

	<u>August</u>			
	<u>Apartment</u>		Townhouse	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Listing Inventory	822	895	456	517
Units Sold	98	77	66	58
Av. Days to Sell	120	118	89	115

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Central Okanagan Quick Summary

	August	July	August	
	<u>2013</u>	<u>2013</u>	<u>2012</u>	
Total Units Sold	445	472	395	
Total Sales Volume	\$167,900,000	\$189,600,000	\$172,100,000	
Residential Units Sold	209	221	183	
Res. Sales Volume	\$100,400,000	\$106,000,000	\$89,300,000	
Total Listings Taken	859	916	852	
Total Listing Inventory	4,544	4,615	5,084	